DAN HAYES

years in digital, bringing user focus with positive pragmatism & honesty

first direct M&S ◀¥► HSBC

Experience

Contracting: Design Lead & Strategist

Design Lead shaping product & strategy, as well as hands on UX/UI design. Some highlights include a crypto startup helping the Founder/PO shape the product experience vision and translating into workable structure and UX design. Other examples include digital business strategy consultation, design & build within tight budget for an infrastructure company.

Highlights

- Startup experience: crypto industry
- User research & concept shaping
- Ideation, CX mapping, UX & UI
- Product design & strategy
- Eliciting business requirements & needs

Explored interest areas: Blockchain Crypto & ML/AI

1 year

2022

🗸 Family: Short career break to welcome the arrival of my son...easily my most challenging role so far

Global Lead UX & Design Manager



I led the Wealth & Insurance (W&I) design team and became 1 of 8 in the HSBC global design leadership team, responsible for strategy, vision, processes, tools and culture for design as a discipline across the bank.

Starting as the only designer in W&I, I grew a team, leading 15+ permanent designers based in Hong Kong, UK and Canada, designing experiences within cross-functional agile pods, across a broad suite of W&I products and features.

15 designers hired (perm), led & managed

- 15⁺ products & cross-functional pods
- app store rating: "Easy Invest" (HK)
- to market: education FX overseas (China)
- CX principles est. for Insurance design
- toolkit for global HSBC design system

Responsive web Native iOS / Android Secure Banking Design tools include: Sketch, Figma, Axure RP, Invision, Marvel, Omnigraffle, Adobe CC, Flinto

WIDE RANGING EXPERIENCE DESIGN

USER RESEARCH & TESTING

nuge turnaround

From zero user research / testing, to establishing:

- UX research & testing strategy
- Iterative user validation, starting earlier
- Qualitative lab / quantitative (& guerrilla) testing
- Process for UX & Design team
- UX SME for W&I design
- Product/Service Design & strategy
- User research & test strategy
- Pragmatic problem solving
- Influencing & supporting stakeholders
- People leadership & mentor
- Product / CX vision & mapping
- Evangelist of UX best practice

2015

2 years

UX Designer

(a) NOVICE USER

first direct M&S

High complexity



EXPERT USER ()

UX Sketching and User Flows Wireframing user journeys

Optimisation: analytics & A/B testing

- Usability testing & iteration
- Personas / user insights
- Stakeholder management
- Communicating designs

2013

Digital Innovation Analyst

mobile core banking services and features.

regulated industry, with many legacy system challenges.

Highly emotive



Concept ideation, exploring features & services HSBC could integrate.

An integral part of the internal design team, in direct competition with external agencies, I created user experiences for HSBC Group brands across native mobile

Relevant courses: Agile & scrum — UCD/Ethnography & Design — G.Service Jam — UX Strat

User empathy and problem solving were essential within a restrictive and highly

apps and responsive; such as optimising personal loan sales journeys and online /

Feasibility studies

2012

Included strategic recommendations and UK lead for global initiatives.

Ideation / concept design

Produce & use cust Insights

Digital Project Manager & Analyst

first direct

Requirements elicitation (ISEB certified)

2008

Successfully managed and delivered multi-platform digital projects. Led complex, multi-million flagship initiatives to deliver increase sales (targeting, optimisation & personalisation)

- Planning & issue resolution
- **Education**: BSc Hons Business Information Technology (Staffordshire uni) 4 yr course
- √ 1 yr industry placement (Norgren Inc)

High level & detailed analysis

Interests:

🎧 I'm a songwriter / musician and have self released 3 EP's. I'm a qualified Pro Tools Operator (recording) and mix / produce music.